



SUBJECT: DTSCT IS OPEN DURING THESE CHALLENGING TIMES:

During these unprecedented times I hope that you and your family are staying safe. As you may know many states, including some states we operate in have ordered all non-essential employees to stay home. According to the DHS classification, the IT sector is an essential industry and thus our warehouse and sales team are staying open. This means as of now we are still operating as normal, each of us remotely, and ready to help you. In this new ever changing and challenging environment we are available to help with any of your IT needs. We have our own inventory and access to over \$50 million more of inventory ready to ship to you.

Below are a few key points that we are seeing in the market to help you:

A few key things we are seeing:

- Prices are increasing on all infrastructure as the supply chain is global so buy now to save money
- With more and more countries closing their borders including ports and airports the supply chain is getting stretched thin. This will cause prices to rise rapidly
- When we return to normal it can take a few months for prices to return to the previous state
- Lead times are growing and, in some cases, upwards of 10 weeks and this is also expected to increase

Our recommendation:

- If you need any essential IT needs for the next 3-6 months buy now to save a lot of money. We can help with financing it to insure you save the most now

Working from home:

- As many of your employees switch to working from home, we are here to help. If you need laptops, monitors, mice, headsets, scanners or any software please reach out or, call us to discuss your needs. We have a large stock ready to ship today so your employees can seamlessly switch from working at the office to working remotely from home

In summary we are operating as normal but act quickly to save money. Our team is ready to help. If you would like to schedule a time to chat about your needs or need a quote let us know.

Stay safe,

DTSCT Team
Chris DeWitt
CEO