



SUBJECT: DTSCT IS OPEN DURING THESE CHALLENGING TIMES:

During these unprecedented times I hope that you and your family are staying safe. As you know, many states have ordered all non-essential employees to stay home. The DHS during this crisis classifies the Information Technology sector as “essential industry”.

Because of this, our company and client facing staff remain available to you. While each of us now works remotely and practices safe social distancing measures, we remain available to our clients and open for business. As we continue to service our maintenance contract clients with overnight parts shipments and phone support, we are also performing the day to day quoting and order shipments for new and remarketed product.

In addition to our Raleigh, NC and Connecticut inventory, we also offer same day ship access from an additional 40+ warehouses of IT product through our mainline distribution partners. Collectively this represents several billion dollars of USA based inventory and is strategically positioned from coast to coast.

This includes products from the following:

- APC
- Dell
- FINISTAR
- Juniper
- Panasonic
- Aruba
- DLINK
- Fortinet
- Lenovo
- Red Hat
- Brocade
- EMC
- HP
- Microsoft
- RSA
- Cisco
- Emulex
- HP Enterprise
- Q-Logic
- Schneider

Market factors we are seeing:

Prices are increasing on many infrastructure items since the supply chain relies heavily on Asian manufactures. This issue will continue to be with us as more countries close their borders, ports of entry, and airports. In addition, this has and will continue to cause constrained product issues, and longer leads times.

Our recommendation:

If you have immediate IT requirements, just know that we can source from traditional channels of distribution, as well as 3rd party channels, and numerous manufacturers certified remarketed sources.

Remote workforce:

As many of your employees move to working from their homes, we can assist with a broad range of remote workforce products. Through the sources and options mentioned above, we can supply laptops, monitors, docking stations, headsets, input devices, remote access points, cellular routers, along with Office 365 + Office Teams licensing and consulting.

Please stay safe and well and know that our team is ready to assist you in any way.

Sincerely,
DTSCT Team
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